

# **Business Licensing**



**Packet** 

#### **Vehicle Dealer License Application Instructions**

Thank you for your interest in obtaining a Maryland Vehicle Dealers License. It is our intent to help you obtain your license as quickly as possible. If assistance is needed, please e-mail the Maryland Department of Transportation Motor Vehicle Administration Business Licensing and Compliance Division at <a href="MVABLDISD@MDOT.MARYLAND.GOV">MVABLDISD@MDOT.MARYLAND.GOV</a>. To obtain a Maryland dealer packet, you may visit the Business Licensing and Compliance Division information website at <a href="https://www.mva.maryland.gov">www.mva.maryland.gov</a>. For more information on state and local licensing requirements, visit <a href="https://www.dsd.state.md.us">www.dsd.state.md.us</a> for Code of Maryland Regulations (COMAR) and Maryland Vehicle Law is available online at <a href="https://www.lawlib.state.md.us">www.lawlib.state.md.us</a>. Note: Failure to complete the application and submit the required documents will result in your application being rejected.

#### **Getting Started**

You will need to obtain the following to start the application:

- Application for Vehicle Dealers License (CS-042). Make sure the application is completed in its entirety.
- Criminal Background Check Authorization (CS-011). All applicants/licensees must submit a Criminal Background Check. If you
  currently live or have lived in another state within the last year, you must provide a criminal record from that state in addition to the
  Maryland record check.
- Repair Facility Contract (CS-125). If you do not have a repair facility at the location where you will be licensed, you must provide a
  contract with a repair facility within 5 miles of your dealership. The contract must include Maryland State Police Inspection if
  applicable.
- Once we have received your completed application and the other required documents above, we will assign an inspector to your application. The inspector will contact you to set up a time to come inspect your property. If you would like to inquire on the status of your application, you can reach the Business Licensing office by phone at 410-768-2952 or email at <a href="https://www.mc.email.org/mwn.email.org/www.mc.email.org/www.mc.email.org/www.mc.email.org/www.mc.email.org/www.mc.email.org/ww
- You will also be receiving an email assigning you a date to complete Dealer Orientation. You must complete orientation as part of the licensure process. The orientations are held monthly from 9:00a.m. to 12:00 p.m. at the discretion of the Administration. If you are unable to attend the date that you are assigned, please contact our office by phone at 410-768-2952 or email at <a href="https://www.mcartelloop.nc.nd/maryland.gov">MVABLDISD@MDOT.MARYLAND.GOV</a> so we can reschedule for the next available orientation.

You may submit your application via our e-Services business portal at <a href="https://mymva.maryland.gov/TAP/Bus/">https://mymva.maryland.gov/TAP/Bus/</a>.

- 1. You will "Create a New e-Services Account".
- 2. Once you have created the account, you will then be able to log into the e-Services portal and apply for a dealership by clicking "More".
- 3. You then will choose "Register a Business License".
- 4. You then choose "Register a Dealership". You will be able to upload all the applicable documents, under this application.
- 5. Be certain to make note of your Confirmation number that will be given to you at the end of the submission.

You may also submit your application via the mail by sending to:

MDOT MVA
Business Licensing and Compliance, Room 146
6601 Ritchie Highway, NE
Glen Burnie, Maryland 21062

#### **Next Steps:**

Once your business has passed the inspection process, you will need to complete the following steps and pay the appropriate fees:

- ERT Contract. All new licensees are required to contract with an Electronic Registration and Titling (ERT) provider. A copy of the ERT contract is required to be submitted to our office. For vendor information please visit <a href="www.mva.maryland.gov/Business-Services/ert.html">www.mva.maryland.gov/Business-Services/ert.html</a>.
- Surety Bond of Vehicle or Trailer Dealer (CS-067A). The bond required is based on the number of the vehicles you sold or is projected to be sold. If you need clarification on how much of a bond to obtain, please contact the Business Licensing office. The bond must be in the full name of the dealership including trade name or doing business as name. It must reflect the full name of all officers, partners, or owners exactly as shown on the application. The bond must also be signed by all officers, partners, or owners.
- Liability Insurance. You must submit a Certificate of Insurance to show proof of Liability Insurance.
- Workers' Compensation. If you have Workers' Compensation Insurance, you must submit a Certificate of Insurance to show proof of
  Workers' Compensation Insurance. If you are claiming an exception from providing Worker's Compensation Insurance for your
  employees, please contact the Worker's Compensation Office at 410-864-5100 or visit their website at <a href="www.wcc.state.md.us">www.wcc.state.md.us</a> to obtain
  information and the appropriate forms for businesses who do not provide this type of coverage.
- Traders License. A copy of the trader's license obtained from the Circuit Court in the jurisdiction where your business is located is required.
- Use and Occupancy Permit. Is required by applicants using a trailer as an office.
- Franchise Approval from Manufacturer. New Vehicle Dealers must provide verification of franchise agreements from each
  manufacturer. A manufacturer must also be licensed with the MDOT MVA to have its products sold by a dealer in the State of
  Maryland.
- New Vehicle Certification Form (CS-22). This form defines certain relationships with the manufacturers that cannot be licensed as dealers in Maryland.

You may upload the additional documents via your e-Services Portal or mailing them in at the address located on the middle of the page. Any questions can be directed to the Business Licensing and Compliance office by phone at 410-768-2952 or email at <a href="https://documents.ncbi.nlm.ncbi



Application for Vehicle Dealer's License						
Type of Dealership  Used Car  New Car  Motorcycle  Trailer over 15 feet  Boat Trailer/Trailer < 15 ft  Emergency Vehicle  Wholesale  Company Name (include trade	Type of Application  Renewal Application Original Application Additional Location Change of Address Change of Ownership	Type of Owners Corporation Partnership Close Corpo LLC Individual Ov	Dealer's Li ration Expiration wher License Co	Date ontrol Number		
Street Address						
City	County		State	Zip Code		
Business Phone		Business Hou	s			
Employer ID Number (FEIN)		Current Trader	's License Number			
Email Address			344			
	on will be used for all MVA Bus					
Name	Phone Number		Email Address_			
List all owners, partners or officers of the corporation below. Indicate which receives the Gratis Salesman License.  Note: One Gratis Salesman's License is issued per dealer license fee paid.						
Name of Owner, Partner or Officer	Social Security Number		Position	Home Phone No.		
Street Address (Horne)	C	City	State	Zip Code		
Date of Birth	Driver's Licer	nse Number		State		
Name of Owner, Partner or Officer	Social Security Number		Position	Home Phone No.		
Street Address (Home)	C	City	State	Zip Code		
Date of Birth	Driver's Licer	nse Number		State		
Name of Owner, Partner or Officer	Social Security Number	-	Position	Home Phone No.		
Street Address (Home)	C	Dity	State	Zip Code		
Date of Birth	Driver's Licer	nse Number		State		
Other than those listed above, list all that have direct or indirect financial interest in this dealership. Please attach additional statements if more space is required.						
First, Middle, and Last Name		Soc. Sec.	No.			
Street Address (Home)	C	Dity	State	Zip Code		
First, Middle, and Last Name		Soc. Sec.	No.			
Street Address (Home)	C	Dity	State	Zip Code		
List all places for storage			List makes of vehicles f	or which your dealership holds a	franchise.	

YES	_	<b>-</b>	Do you operate a rengir facility at this location? If we place attach	n an completed Coming Chan Contract (Form	- CC 105\
	_		Do you operate a repair facility at this location? If no, please attach Have you ever been licensed as a vehicle dealer, salesman, a title s		
-		- 2.	If yes, Person Licensed	Table 1	
			Name of Business		
			License number	•	
			Submit additional information on separate sheet.		
		3.	Are any administrative actions, including suspension, revocation, r NOTE: This does not include your personal driver's license.	efusal or fines pending against any license	e you have ever held?
			If yes, Business	Licensee	
			Type of license	License number	
			StateExpiratio	Date of ac	tion
		n ,	Submit additional information on a separate sheet.	taka kana ayan ayan da da wasala da ayan ƙasar	10
_	_	■ 4.	Has any business license you have held in Maryland or any other s NOTE: This does not include your personal driver's license.	tate been suspended, revoked, or refused	1?
			If yes, Business	Licensee	Ψ1.
			Type of license	License number	
			State Expiratio	Date of ac	tion
	Г	٦ .	Submit additional information on separate sheet.		
]		_	Have any of the owners, management personnel, or any other personnel, or any o	plation? If yes, give details in a separate s	tatement as to date(s),
П	6. Do any of the persons listed on this application have a financial interest, either direct or indirect, with any other new car, used car, motorcycle, trailer, or wholesale dealer in this state? If yes, please give details in a separate statement.				
		7.	Are you currently employed with a Maryland State Government Ag	ency? If yes, what Agency?	
	□ 8. Was a dealership at this location previously? If yes, please provide information				
		- 0.		IIIIOIIII IIIII	
			Insurance Inform	ation	
		9.	Insurance Inform Surety Bond Insurance Company	ation Policy/Binder #	
		9.	Surety Bond Insurance Company  Do you provide Worker's Compensation? If no, attach copy of	Policy/Binder #	Agent
		9.	Insurance Inform Surety Bond Insurance Company  Do you provide Worker's Compensation? If no, attach copy of Insurance Company  Do you provide mechanical repair contracts or extended warrantie	ation Policy/Binder # /our exemption certificate. Policy/Binder #	Agent
		9.	Surety Bond Insurance Company	Policy/Binder #	Agent
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#### **BOND REQUIREMENTS AND LICENSE FEES**

License Type	Number of Vehicles Sold	Amount
New Vehicle	1-500	\$50,000
	501-1,000	\$75,000
	1,001-2,500	\$100,000
	Over 2,500	\$300,000
Used Vehicle	1-250	\$15,000
	251-500	\$25,000
	501-1,000	\$35,000
	1,001-2,500	\$50,000
	Over 2,500	\$150,000
Wholesale	1-250	\$15,000
	251-500	\$25,000
	501-1,000	\$35,000
	1,001-2,500	\$50,000
	Over 2,500	\$150,000

License Type Trailer	Number of Vehicles Sold Boat	Amount \$5,000
Trailer	Under 15 feet	\$5,000
	Over 15 feet	\$15,000
New Motorcycle	1-500	\$50,000
	501-1,000	\$75,000
	1,001-2,500	\$100,000
	Over 2.500	\$300,000
Used Motorcycle	1-250	\$15,000
	251-500	\$25.000
	501-1,000	\$35,000
	1,001-2,500	\$50,000
	Over 2 500	\$150,000

License Type	Number of Vehicles Sold	Amount
New Emergency	1-500	\$50,000
, , , , , , , , , , , , , , , , , , , ,	501-1.000	\$75,000
	1,001-2,500	\$100,000
	Over 2,500	\$300,000
Used Fmergency	1-250	\$15,000
	251-500	\$25,000
	501-1,000	\$35,000
	1,001-2,500	\$50,000
	Over 2,500	\$150,000
Title Service	N/A	\$50,000
Manufacturer, Second Stage Manufacturer, Distributor, or Factory Branch License	1-50 51-500 501-10,000 Over 10,000	\$25,000 \$50,000 \$100,000 \$300,000

#### LICENSE ISSUANCE AND INTERCHANGEABLE TAG REGISTRATION FEES

Type of Business	Two (2) Year Licensing Fee (New and Renewal)	Two (2) Year Interchangeable Tags (New and Renewal)
New Vehicle Dealer	\$450.00	\$100.00
Used Vehicle Dealer	\$450.00	\$100.00
Wholesale Vehicle Dealer	\$450.00	\$100.00
Motorcycle Dealer	\$270.00	\$50.00
Emergency Vehicle Dealer	\$450.00	\$100.00
Trailer Dealer - Boat Trailers - Trailers less than 15 feet in length - Trailers 15 feet or longer	\$90.00 \$90.00 \$270.00	\$65.00 \$65.00 \$65.00
Title Service Agent	\$112.50	N/A
Automotive Dismantler	\$360.00	\$125.00
Scrap Processor	\$360.00	\$125.00

Type of Business	Two (2) Year Licensing Fee (New and Renewal)	Two (2) Year Interchangeable Tags (New and Renewal)	
Special Mobile Equipment (SME) Owner	N/A	\$125.00	
Transporter Factory Branch (of Manufacturer)	N/A \$1,800.00	\$125.00 \$100.00	
Finance Company	N/A	\$125.00	
Manufacturer, Second Stage Manufacturer, Or Distributor 1 to 50 vehicles transferred per year 51-500 vehicles transferred per year 501 to 10,000 vehicles transferred / year Over 10,000 vehicles transferred per year	\$180.00 \$540.00 \$900.00 \$1,800.00	\$100.00 \$100.00 \$100.00 \$100.00	

#### SALESMAN'S LICENSE FEES

Transaction	Fee	Comments
New Salesman's License	\$67.50	
Renewal Salesman's License	\$67.50	
Transfer Salesman's License	\$67.50	
Corrected Salesman's License	\$20.00	Corrected license is gratis if the error was caused by the MVA
Duplicate Salesman's License	\$20.00	



#### **BUSINESS LICENSING ORIENTATION REQUEST**

**Note:** Applicants for a dealer or title service license must attend a Business Licensing Orientation Class. The class is scheduled monthly at 9:00 a.m. at the Glen Burnie MVA.

Complete this form and return by fax to: 410-768-7602. Or email completed form to: mvablcsd@mva.maryland.gov

Or mail your request to:

Motor Vehicle Administration 6601 Ritchie Highway, N. E.

**Room 146** 

Glen Burnie, MD 21062

The orientation will give information that is essential in the daily operation of your dealership and will allow time for any questions you may have. Representatives from Business Licensing and Consumer Services and Investigative Services will give presentations.

Questions are welcomed and encouraged.

Please provide the following information:
Participant Name:
Participant Address:
Participant Phone Number:
Participant Email Address:
Type of License:
Name of Attendees/Job Title:
3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
Name of attendees/job title:
The Administration strongly encourages participation by owners, title clerks and any staff who may be involved in the day to day operation of your business.
A business license may not be issued until you attend the orientation.
Licensee Signature:Date:

You will be scheduled for the next available class. A confirmation notice will be sent to you at the e-mail address indicated above. If you have any questions please e-mail the Motor Vehicle Administration Business Licensing Division at mvablcsd@mdot.state.md.us. Please call if you are unable to attend. Anyone 15 minutes late or more for orientation will be required to reschedule.

Site Inspection Check List
To All Persons Applying For A Site Inspection:

Please do not call for your appointment until you have met the Office and Location Requirements as outlined in your packet under COMAR 11.12.01.02 -11.12.01.04. The licensee MUST be present for the inspection – no exceptions.

Office Requirements:
1. Desk
2. Chair
3. Locking File Cabinet
☐4. Telephone * (preferably a landline)
<ul> <li>□ 5. Sign (required for Retail, Tag &amp; Title, may NOT use MVA logo or state seal)<sup>3</sup></li> <li>□ 6. Lighting</li> <li>□ 7. Heat</li> </ul>
8. Electricity (NO generator, must be hard-wired)
*A stipulation form may be used, providing you with a specific period of time to comply with these requirements, based on the other approval by the Business Licensing Division of your application packet. If your office is in a commercial building, make sure it is clearly marked with the office / suite number.
A home wholesale office must be located in your personal domicile (where you live - the address on your drivers' license) and must be accessible without going through, past, or near any sleeping quarters or other general living areas. See COMAR 11.12.01.02 and addendum.
Retail Sales Requirements: (See COMAR sections included in packet)  1. Location must be fully visible from an approved street or highway that is accessible to the public.
<ul> <li>2. Location shall be of size to adequately and safely permit the display of a minimum of ten (10) vehicles AND space for customer parking.</li> <li>3. Location must be fully lighted</li> </ul>
☐ 4. Display and parking area shall be adequately surfaced (i.e. paved, crushed stone, etc. NOT dirt or grass)
$\square$ 5. The retail sale of vehicles must be the only or principal business conducted from the location (see Maryland Vehicle Law 15.304(A)(i)).
$\square$ 6. Exterior signs must be in place (See COMAR 11.12.01.02 N.) See stipulation as explained under office requirements.
☐ 7. Repair Facility or Contract (CS-125) – If you do not have repair facilities at the location, you must provide a contract with a repair facility within 5 miles of your dealership. The contract must include Maryland State Police (MSP) inspection if
applicable.



Surety Bond of Vehicle					
Bond Number	Dealer's Licence Number	Effective Date			
Know all persons by these presen	ts:				
Company/Corporate Name	E				
Trade Name, if any					
Officer(s) Name(s)	(Name of all owner's, partners, and o	fficers)			
as Principal, and					
	(Name and address of bonding com	pany)			
State of Maryland, as Surety, are be sum of	neld and firmly bound unto the Administrator lawful money of the United States of Arr	and authorized to do business in the of Motor Vehicles, State of Maryland in the penal serica, for the payment of which, well and truly to ors, successors, and assigns, jointly and severally,			
Signed, Sealed, and Dated this	day of	(year)			
the Administrator of Motor Vehicle trailers and, (ii) if so licensed, a title		business of: (i) buying and selling motor vehicles or sportation Article of the Annotated Code of Mary-			
Now, therefore, if the above bounden Principal shall conduct the business in full compliance with those Sections of the Transportation Article, of the Annotated Code of Maryland, as set forth in the Regulations of the Administrator of Motor Vehicles for the State of Maryland, then this obligation shall be null and void; otherwise to remain in full force and effect. This bond shall be for the use and benefit of the Administrator of Motor Vehicles of the State of Maryland and for any person who may suffer loss by reason of any violation of the above mentioned laws.					
This bond shall run concurrently with the period of the license granted to the Principal, and shall remain in full force and effect for any renewal thereof, provided, however, that the penalty of the bond may not be cumulative from year to year, and the total liability of the Surety herein, may not exceed the sum of regardless of the number of license periods for which the bond is in force.					
	tate of Maryland, however, remaining liable f	ten notice by registered or certified mail to the or any defaults under this bond, committed prior			
	_	Signature of President/Owner/Partner			
	-	Signature of Vice President/Partner			
Seal	_	Signature of Treasurer/Secretary/Partner			
of Surety		ignature of Principal (one of the above officers)			
	By_	=			
	-	Suretv			

By\_



#### **Zoning Approval Form**

To be completed by applicant and presented for approval to the local zoning authorities				
Submit with Application				
Company name (In	ncluding trade names)			
Business Address	- Location to be Licensed			
City	Со	unty	State	Zip Code
Name and type of	storage location			2
Street Address		City or County	State	Zip Code
Name and type of a	any additional storage location	S		
Street Address		City of County	State	Zip Code
Type of Bu	siness (check ap	ppropriate blocks)		
	Licenses		Transpor	ters
	☐ Wholesale	☐ Title Service	☐ Inspectio	on Ctation
	New Vehicle	Emergency Vehicle		Painting/Remodeling/Repair
	Used Vehicle	Manufacturer	Auctione	
	Trailer	Distributor	_	icles for Manufacturer
84	Motorcycle	Distributor	Other_	icles for Manufacture
	ADR # of Acres		<u> </u>	
		# of Acres		
· · .				
This section type of busines	to be completed by as specified above.	zoning official to verify app	ilicant has met all l	ocal zoning requirements to conduct the
certify, that the	e business of			
doesd	oes notmeet a	ıll zoning requirements, includi	ing the issuance of	f a use and occupancy permit, if required.
Signed			Printed Name	
Official Capacity				*
Telephone #		Email A	Address	
Date				ſ



### **Automotive Repair Facility Contract**

Type or Print (Except Signature)						
We, the undersign	ned	AUTOMOTIVE REPAIR FACILITY	TELEPHO	DNE NO.		
Address						
	STREET & NUMBER	CITY OR TOWN	STATE	ZIP CODE		
MSP Inspection Number, if any						
having the necessary facilities and equipment to properly service and repair motor vehicles do hereby agree to reasonably, adequately and properly service and repair motor vehicles sold or to be sold by the dealer named in this contract:						
			NAME OF DEALERSHIP			
Address						
/\ddi-000	STREET & NUMBER	CITY OR TOWN	STATE	ZIP CODE		
This contract shall be effective on and after 20 and will remain in full force and effect until cancellation of the contract by either party, upon written notice to the Motor Vehicle						
Administration by	Registered or Certified Mail.					
We hereby cer	tify, under Penalty of Perjury,	SIGNATI	SIGNATURE OF OWNER OF AUTOMOTIVE REPAIR FACILITY			
that the staten	nents made herein are true the best of our knowledge,	Sidivite	THE OF THE OF THE THE THE			
information an		<b>1</b>	PRINTED NAME			
Witness our H	and(s) and Seal(s)	LIONE ADD	PRESS OF OWNER OF AUTOMOTIVE	DEDAID FACILITY		
This	_day of20		DRESS OF OWNER OF AUTOMOTIVE	REPAIR FACILITY		
	<b>Louy</b> 01	•	SIGNATURE OF DEALER			
		X-11-				
			PRINTED NAME			
	MOTOF	R VEHICLE ADMINISTRATION	JSE ONLY			
INVESTIGATOR: The Automotive Repair Facility shall be inspected on all new applications. The facility shall be within a five (5) mile radius and cannot be a licensed dealer unless approved by the Administration.						
I have this date inspected the above-mentioned Automotive Repair Facility and  WOULD WOULD NOT recommend approval.						
REMARKS						
TIENVII ING	+1					
i.	DATE OF INSPECTION	<del></del>	SIGNATURE OF M.V.A. INVES	STIGATOR		

#### Manufacturer Certification

TR15-305 Special requirements for license to deal in new vehicle read in part:

- (e) Manufacturers or distributors licensed as dealers.- Notwithstanding subsections (a) and (f) of this section, a manufacturer or distributor may be licensed as a dealer only if the manufacturer or distributor:
- (1) Operates temporarily a dealership that:
  - (i) Was previously owned by a franchised dealer; and
  - (ii) Is for sale to any qualified person at a reasonable price:
- (2) Operates a dealership in a bona fide relationship in which an independent person:
  - (i) Has made a significant investment, subject to loss, in the dealership; and
  - (ii) Can reasonably expect to acquire full ownership of the dealership under reasonable terms and conditions; or
- (3) (i) Is a second-stage manufacturer as defined in § 13-113.2 (a) (7) of this article; and
  - (ii) Deals only in Class E (truck) vehicles with a gross weight limit of 10,000 pounds or more, as defined in § 13-916 of this article.

Is the applicant a manufacturer or distributor, or an applicant for a Manufacturer or Distributor's license, or a person who is acting for a partnership or corporation that is owned or controlled by or under common control with a manufacture or distributor? If yes, attach a written explanation. The applicant may not qualify for licensing as a retail dealer under subsection 15.305(e) of the Maryland Vehicle Law.

YES	NO					
I/We certify, under penalty of perjury, that the statement herein is true and correct, to the best of my/our knowledge, information and belief.						
Nau	me of Dealership (including trading names	)				
Signature	Position	Date				
Signature	Position	Date				
Signature	Position	Date				



#### IMPORTANT MESSAGE

#### PLEASE READ THIS IMPORTANT MESSAGE

The Motor Vehicle Administration (MVA) must receive verification from the Comptroller of Maryland that an applicant for renewal of a Vehicle Dealer, Automotive Dismantler & Recycler, Scrap Processor, Title Service, Manufacturer, Distributor, Factory Branch or Vehicle Salesman license has paid, or satisfactorily arranged for payment of state taxes before the license can be renewed. If an arrangement for payment has been established you will need a letter of clearance from the Comptroller's Office.

Approximately 90 days prior to your license becoming due for renewal, the MVA will submit your name to the Comptroller's Office. The Comptroller's Office will notify the MVA of those applicants having a problem. The MVA will send a letter informing you if there is a problem. Your license will not be renewed without a clearance from the Comptroller's Office. Please share this information with your salespersons.

If you have questions or need assistance, please call the appropriate phone number listed below to speak with a representative of the Comptroller of Maryland.

(MVA cannot assist with the tax matters)

Personal Income Tax	410-974-2432
<b>Business Tax</b>	410-767-1908
<b>Unemployment Insurance Contributions</b>	410-767-2699
Multiple Tax Liabilities	410-767-1908

This notice is sent to alert you that you may need to contact the Comptroller of Maryland and your prompt attention to this notice may help to reduce the potential of your renewal being delayed.

**Note:** These actions were implemented under the Budget Reconciliation Act of 2003 – Chapter 203, Laws of 2003.

#### Title 11 DEPARTMENT OF TRANSPORTATION

## Subtitle 12 MOTOR VEHICLE ADMINISTRATION— LICENSING OF BUSINESSES AND OCCUPATIONS

#### Chapter 01 Dealers and Salesmen

Authority: Transportation Article, §§12-104(b), 13-503, 13-621, 15-102, 15-103, 15-105, 15-107, 15-108, 15-114, 15-305.1, 15-307—15-309, 15-311.1, 15-312, 15-313, 15-406, 15-408, 15-409, and 15-411; Commercial Law Article, §14-1502; Annotated Code of Maryland

#### .01 Dealer Licensing and Registration.

- A. The Administration may refuse to grant a license to any person as a dealer or may suspend, revoke, or refuse to continue the license of a dealer already issued, unless meeting the requirements contained here.
- B. A person applying for a dealer license shall submit the application on forms approved by the Administration, along with the fee as set forth in COMAR 11.11.05.
- C. A dealer license shall be issued for a 2-year period.

#### .02 Location Requirements.

- A. Each location shall be subject to inspection by an authorized representative of the Administration before approval of application for dealer registration.
- B. Following approval of the application, the location shall be maintained in accordance with the applicable provisions of Transportation Article, Annotated Code of Maryland, and the regulations promulgated by the Administration. Licensees are subject to reinvestigation by authorized representatives of the Administration.
- C. Only one license for the type of vehicle being offered for sale will be permitted at any one location, and once the location has been licensed, it may not be subdivided for the purpose of establishing other businesses, under separate licenses for the same type of vehicle being offered for sale, without the prior approval of the Administration. This prohibition also applies to a licensee doing business under more than one corporate structure.
- D. A dealer may do business in a name or under any title or designation other than the corporation name, provided that the title or designation is not misleading. A trade or corporate name that falsely states or implies that a dealer has a special relationship or connection with a manufacturer that other dealers do not have is misleading, and an example of a title or designation that may not be adopted by a dealer. The dealer's application for license shall state the full corporate name and all "trading as" or "doing business as" names. Example: ABC Pontiac----GMC-----Nissan-----Volvo, Inc.; T/A ABC Volvo, T/A ABC Nissan, T/A ABC Pontiac-----GMC.
- E. A dealer may hold multiple licenses, for example, new or used vehicle, motorcycle, and trailer dealers' licenses, provided that all licenses are issued in the same dealership name.

- F. The dealership shall face, adjoin, and be fully visible from an improved street or highway that is accessible to the public and that is identifiable by name or postal number. The street or highway shall be used by the public for vehicular travel.
- G. The location shall be of a size to adequately and safely permit the display of a minimum of ten vehicles and space for customer parking.
- H. The location shall meet all local zoning regulations.
- 1. The location shall be fully lighted.
- J. The display and customer parking areas shall be adequately surfaced with an appropriate covering, subject to approval by the Administration.
- K. The additional locations shall be inspected and approved by the Administration.
- L. Additional locations shall meet the minimum standards set forth in applicable provisions of the Transportation Article, Annotated Code of Maryland, and the regulations promulgated by the Administration.
- M. Additional locations may use registration plates issued to the primary location provided the trade name and ownership are identical to that of the primary location.
- N. Signs.
  - (1) Appropriate dealership signs shall be permanently affixed.
  - (2) The signs shall be of a size as to make them reasonably legible from the street or highway.
  - (3) The signs shall clearly identify the business conducted at the dealership and shall adequately direct the customers to the dealership office.
  - (4) As to wholesale dealers, a sign is not required. However, if a sign is displayed, it:
  - (a) Shall be displayed at the dealership entrance;
  - (b) May not be larger than 6 inches in height and 18 inches in length; and
  - (c) May not contain any language which implies the dealership will sell to or exchange vehicles with a retail buyer.
- O. As to wholesale dealers, the location shall be in a permanent building and the space used shall be:
  - (1) Owned or leased by the wholesale dealer;
  - (2) Regularly occupied and exclusively used by the wholesale dealer for dealership purposes.

#### .03 Office Requirements.

- A. The dealership office shall be housed at the dealer's fixed location and in a substantial building adequate and appropriate for the business so conducted.
- B. The dealership office shall be of sufficient size to accommodate the customers, and shall be equipped with office furniture, such as desk, chairs, and filing cabinets, and electricity, lighting, heat, and telephone, in order to reasonably conduct the dealership business.
- C. A current trader's license shall be issued by the political subdivision of each location.
- D. This license shall be displayed on the premises of the dealer in a conspicuous place.

#### .04 Exemptions.

A. If a location is otherwise adequate and appropriate, the location requirements outlined in Regulation .02F, G, I, J, and N of this chapter may be waived for wholesale dealers, for new trailer, boat trailer, motorcycle dealers, and for any person licensed as a dealer to sell

- only fire, rescue, and emergency medical motor vehicles, who shall have the privilege of assigning manufacturer's certificates of origin and to issue temporary tags upon filing with the Administration a written franchise agreement from the manufacturer of the vehicles for which the dealer claims a franchise.
- B. Once licensed as a dealer to sell fire, rescue, and emergency medical motor vehicles, the dealer shall be prohibited from selling any types of vehicles other than fire, rescue, and emergency medical motor vehicles until the location requirements in Regulations .02 and .03 have been met.
- C. Manufacturers and distributors are exempt from location requirements for the purpose of securing Class 1A registration plates.
- D. The registration of a dealer in the names of two or more persons as partners, or otherwise, may not require a reinspection on a change in ownership as long as one person named as a partner or co-owner remains as the owner, part-owner, or, in a corporation, as one of its legal officers.

Maryland Vehicle Law states:

#### §15-304. Location and service requirements; vehicle shows.

- (a) In general. Except as provided in subsection (b) of this section, a person may not be licensed under this subtitle unless:
- (1) The business to be conducted under the license is the only or principal business conducted from the fixed location specified in the application;
- (2) That business is conducted from a building that is adequate and appropriate for the sale of the vehicles that may be sold under the license; and
  - (3) That business either:
- (i) Maintains and operates an automotive repair facility equipped for reasonably adequate and proper servicing of the vehicles to be sold by it; or
- (ii) Has an existing contract, approved by the Administration, that requires the contractor to service, at a reasonably convenient location, the vehicles to be sold by the business.
- (b) Exception. (1) As to trailers, semitrailers, motorcycles, Class C (funeral and ambulance) vehicles, or emergency vehicles as defined in § 11-118(2), (5), and (6) of this article, the sale of these vehicles need not be the only or principal business conducted from the fixed location, but shall be subject to any reasonable location requirements determined by the Administration by rule or regulation.
- (2) A wholesale dealer may be licensed under this subtitle regardless of whether the wholesale dealer meets the requirements of subsection (a)(1) and (3) of this section, but a wholesale dealer shall be subject to any reasonable location requirements determined by the Administration by rule or regulation.
- (c) Participation in annual vehicle shows In general. -Notwithstanding the provisions of this section:
- (1) A new vehicle dealer, or a licensed vehicle salesman who is employed by the dealer, may participate in 2 annual vehicle shows for each dealer location.
- (2) A display or exhibit of vehicles provided by a vehicle manufacturer is not a vehicle show under this section if buyers' orders are not executed and deposits are not accepted.
- (3) A new vehicle dealer franchised to sell Class M motor homes or Class G trailers, or a licensed salesman who is employed by the dealer, may participate in more than 2 annual vehicle shows, if the shows are limited to Class M motor homes or Class G trailers.
- (d) Same Conditions. A vehicle dealer or licensed vehicle salesman listed in subsection (c) of this section may participate in a vehicle show if:
  - (1) The dealer holds a valid license issued under this title; and
- (2) At least 60 days before the vehicle show, an application is filed with the Administration, for approval by the Administration, that contains:
  - (i) A list of the names and business addresses of participating dealers;
  - (ii) The location of the vehicle show;
  - (iii) The specific dates on which the vehicle show will be held; and
  - (iv) Other reasonable information required by the Administration; and
- (3) The vehicle show does not exceed 10 consecutive days and is restricted to new vehicles only.

- (e) Same Execution of buyer's order and acceptance of deposit. (1) A licensed dealer, or a licensed vehicle salesman who is employed by the dealer, who participates in a vehicle show may execute a buyer's order and accept a deposit as provided in paragraph (2) of this subsection.
  - (2) A licensed dealer may not accept a deposit that:
- (i) For an order for any vehicle, except a Class M motor home, exceeds 5 percent of the cost of the vehicle; or
- (ii) For an order of a Class M motor home, exceeds 10 percent of the cost of the motor home.
- (3) Except as otherwise provided in paragraph (1) of this subsection, a licensed dealer, or a licensed vehicle salesman who is employed by the dealer, shall conduct activities involved in a vehicle sale, including the completion of the sales contract, the issuance of temporary registration plates and a temporary registration certificate, and delivery of the vehicle, at the dealer's fixed location as shown in the dealer's application for the license.



## **MVA Criminal Record Request Form** Please place your photo driver's license below and photocopy. By my signature, I authorize the Motor Vehicle Administration to perform a criminal background check. Signature Date Name of Business Type of License: Dealer Salesman Professional Driver Instructor Title Service Agent Other **Instructions for Criminal Background Request** This form is to be used for the processing of your Maryland criminal background check. At the present time no fee will be charged for this service. **Maryland Residents:** This form must accompany all applications from licensees or anyone with a financial interest in a business. Photocopy a clear legible copy of either your Maryland Photo Driver's License or a Maryland Photo ID card on the front of this form. If you have a change of address that does not appear on your license or your ID, please note it on the form. Sign the photocopy. The photocopy which contains your original signature must be submitted with your application to the Motor Vehicle Administration. **Out of State Residence:** Applicants will be required to request Criminal Justice Information System background checks from the appropriate Law Enforcement Agency in their state of residence. The background checks should not be sent directly from the appropriate Law Enforcement Agency to the Motor Vehicle Administration. For identification purposes you must submit a clear legible copy of your out-of-state driver's license or a Photo ID on this form. MVA Use Only: